

## Message Text

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ORIGIN ARA-10

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ARA:ECA:RWZIMMERMANN  
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S/S: FVORTIZ  
S - RWAHERNE

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FM SECSTATE WASHDC  
TO USDEL SECRETARY IMMEDIATE

C O N F I D E N T I A L STATE 236787 TOSEC 270672

E.O. 11652: GDS

TAGS: OVIP (KISSINGER, HENRY A.) PFOR, BR, US

SUBJECT: ACTION MEMORANDUM - US-BRAZIL BILATERAL CONSUL-  
TATIONS IN WASHINGTON: AGENDA (S/S NO.7619990)

FOR THE SECRETARY FROM ARA-SHLAUDEMAN

1. THE PROBLEM: WE NEED YOUR APPROVAL OF AGENDA  
PROPOSALS FOR THE FORMAL SESSION OF THE CONSULTATIVE  
GROUP AND OF GENERAL TOPICS TO BE ADDRESSED IN APPOINT-  
MENTS WE ARE SETTING UP TO SUPPLEMENT THE FORMAL MEETINGS  
TO ENSURE THE LATTER FIT INTO THE OVERALL CONSULTATIVE  
MECHANISM FRAMEWORK.

2. DISCUSSION: FORMAL GROUP: WITH ONE 90-MINUTE  
SESSION OF THE FORMAL BILATERAL GROUP, THE SCOPE OF THE  
AGENDA WILL NECESSARILY BE LIMITED. THE BRAZILIANS HAVE  
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PROMISED THAT SILVEIRA WILL BE SENDING HIS SUGGESTIONS,

BUT PENDING RECEIPT OF THESE, WE SHOULD PROPOSE AS SOON AS POSSIBLE AT LEAST TWO GENERAL TOPICS FOR DISCUSSION, WITH ONE CONTINGENCY ITEM IF TIME PERMITS AFTER ACCOMMODATING SEVERAL GOB SUGGESTIONS:

A) GENERAL REVIEW OF THE INTENSIFIED BILATERAL CONSULTATIVE PROCESS SINCE YOUR FEBRUARY UNDERSTANDINGS WITH SILVEIRA. WE FORESEE THIS AS A SCORE-TAKING OF THE

SUBSIDIARY GROUPS' ACTIVITIES SINCE FEBRUARY AND AN EFFORT TO DETERMINE AREAS FOR CONCENTRATION OVER THE COMING SIX TO EIGHT MONTHS.

B) BROAD DISCUSSION OF THE CURRENT STATUS AND IMMEDIATE NEAR-TERM PROSPECTS IN NORTH/SOUTH RELATIONS. WE SEE THIS AS TOUCHING ON CIEC, IRB, THE MTN MEETINGS IN GENEVA; THE LOS CONFERENCE; COMMODITIES (ESPECIALLY SUGAR AND COFFEE); IT MIGHT ALSO INCLUDE AN EXCHANGE OF VIEWS ON THE NON-ALIGNED CONFERENCE (AT WHICH BRAZIL WAS AN OBSERVER).

C) IF TIME PERMITS, WE COULD ALSO REVIEW THE MAJOR ISSUES, IN ADDITION TO NORTH/SOUTH PROBLEMS (ABOVE) ON WHICH WE SEEK CLOSER COOPERATION IN THE UN WITH BRAZIL E.G. ZIONISM/RACISM; THIS WOULD SERVE AS A FOLLOWUP AT THE TOP POLICY LEVEL TO THE IN-DEPTH CONSULTATIONS CONDUCTED BY ASSISTANT SECRETARY LEWIS IN BRASILIA IN JULY.

3. IF THE ABOVE TOPICS ARE INCLUDED ON THE AGENDA WE WOULD PROPOSE TO INVITE PARTICIPATION AT THE ASSISTANT SECRETARY LEVEL FROM TREASURY, STR AND POSSIBLY COMMERCE, AS WELL AS FROM APPROPRIATE BUREAUS OF THE DEPARTMENT; THE MOU ENVISIONED SUCH OTHER AGENCY PARTICIPATION TO BE DETERMINED BY THE RESPECTIVE FOREIGN MINISTERS. WE WILL MAKE EVERY EFFORT, NONETHELESS, TO AVOID AN UNWIELDY NUMBER OF US PARTICIPANTS.

4. YOUR PRIVATE BILATERAL WITH SILVEIRA: WE BELIEVE THAT IT IS NOT NECESSARY OR DESIRABLE TO STRUCTURE YOUR CONFIDENTIAL

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PRIVATE TALK WITH SILVEIRA IN TERMS OF AN AGREED AGENDA. WE WOULD ENVISION, HOWEVER, THAT SILVEIRA WILL SEEK YOUR VIEWS ON AFRICA FOLLOWING YOUR CURRENT TRIP AND INITIATIVES, AND POSSIBLY ON OTHER QUESTIONS AFFECTING WORLD ORDER SUCH AS THE FUTURE COURSE OF POST-MAO CHINA OR THE PRESENT STATE OF RELATIONS WITH THE SOVIET UNION. IN YOUR BRIEFING MATERIAL, WE PLAN TO SUGGEST THAT YOU ASK HIM FOR BRAZIL'S ASSESSMENT OF RECENT TRENDS IN THE

"SOUTHERN CONE", ESPECIALLY ARGENTINA, AND OTHER PERCEPTIONS OF REGIONAL DEVELOPMENTS HE MAY HAVE AS A RESULT OF HIS MEETINGS WITH LA COUNTERPARTS IN RECENT MONTHS.

5. WE ARE SETTING UP APPOINTMENTS WITH OTHER CABINET LEVEL OFFICIALS TO PROVIDE SUBSTANTIVE EXCHANGES FOR SILVEIRA ON MONDAY OCTOBER 4 AND WE WILL CHARACTERIZE THESE AS SUPPLEMENTING THE FORMAL OCTOBER 5 MEETING AND FALLING WITHIN THE BROAD CONCEPT OF THE CONSULTATIVE MECHANISM. WE WILL HAVE STATE OFFICIALS ACCOMPANY TO THESE MEETINGS.  
WE HAVE INFORMALLY EXPLORED POSSIBLE TOPICS WITH RESPECTIVE STAFFS AND PROPOSE MOLDING THE DISCUSSIONS ALONG THE FOLLOWING LINES;

A) SECRETARY RICHARDSON: GENERAL STATUS OF US-BRAZILIAN TRADE; US HOPE THAT IMPROVING WORLD ECONOMIC SITUATION WILL HELP BRAZIL OVERCOME BOP AND OTHER CURRENT ECONOMIC DIFFICULTIES AND PERMIT RELAXATION OF GOB IMPORT RESTRICTIONS; US CONCERN OVER AVIATION FUEL TAX PROBLEM AND GOB POLICY ON AIRCRAFT IMPORTS.

B) ACTING TREASURY SECRETARY DIXON: GENERAL REVIEW OF ACCOMMODATIONS REACHED THIS YEAR IN CVD AND ESCAPE CLAUSE CASES AND DISCUSSION OF CURRENT PROBLEM AREAS.

C) AMBASSADOR DENT, STR: AGAIN AN EXCHANGE OF VIEWS ON THE BILATERAL TRADE PICTURE AS WELL AS MULTILATERAL TRADE ISSUES, INCLUDING DISCUSSION OF THE RECENT TRADE GROUP TALKS (IN WHICH YEUTTER CHAIRED THE US DELEGATION).

D) SECRETARY BUTZ: REVIEW OF COMMUNICATION AND COOPERATION IN AGRICULTURAL FIELD SINCE BUTZ'S TRIP TO BRAZIL  
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LAST YEAR, AND CLARIFICATION OF US THINKING ON POSSIBLE BILATERAL SOYBEAN GROUP. DISCUSSION OF SPECIFIC COMMODITIES SUCH AS COFFEE, SUGAR AND SOYBEANS.

E) ERDA ADMINISTRATOR SEAMANS: EXCHANGE OF VIEWS ON THE PROGRESS MADE IN THE RECENT MEETING OF THE (NON-NUCLEAR) ENERGY GROUP AND INFORMAL EXPLORATORY TALKS ON NUCLEAR COOPERATION.

6. RECOMMENDATIONS:

A. THAT WE PROPOSE TO THE GOB THREE ITEMS FOR THE FORMAL MEETING AGENDA:

(1) REVIEW OF CONSULTATIVE PROCESS TO DATE AND UP-

COMING TARGET AREAS.

APPROVE      DISAPPROVE

(2) STATUS OF NORTH/SOUTH DIALOGUE

APPROVE      DISAPPROVE

(3) DISCUSSION OF MAJOR UNGA ISSUES (CONTINGENTS)

APPROVE      DISAPPROVE

B. THAT WE INVITE TREASURY, STR AND COMMERCE  
PARTICIPATION IN THE FORMAL MEETING.

APPROVE      DISAPPROVE

C. THAT WE INFORM THE GOB WE EXPECT THE PRIVATE  
EXCHANGE BETWEEN YOU AND SILVEIRA TO TAKE THE FORM OF  
PREVIOUS SUCH MEETINGS WITHOUT A RIGID STRUCTURE, AND THAT  
WE WOULD ENVISION INTER ALIA EXCHANGES ON THE GENERAL  
STATE OF BILATERAL RELATIONS, AFRICA, THE FAR EAST, AND  
CURRENT DEVELOPMENTS IN SOUTH AMERICA.

APPROVE      DISAPPROVE

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D. THAT WE COORDINATE WITH THE RESPECTIVE DEPART-  
MENTS TO PROGRAM TNTO SILVEIRA'S MEETINGS WITH OTHER CABI-  
NET OFFICERS DISCUSSIONS ALONG FOLLOWING LINES:

(1) RICHARDSON: GENERAL STATUS OF US-BRAZILIAN TRADE  
WITH SOME REFERENCE TO US CONCERNS OVER GOB IMPORT  
RESTRICTIONS INCLUDING THOSE ON SPECIFIC PRODUCTS; GOB  
AVIATION FUEL TAX.

APPROVE      DISAPPROVE

(2) DIXON: REVIEW OF CVD ACCOMMODATIONS AND UP-  
COMING PROBLEMS WITH RESPECT US TREATMENT OF BRAZILIAN  
EXPORTS.

APPROVE      DISAPPROVE

(3) DENT: GENERAL DISCUSSION OF BILATERAL TRADE AND  
MULTILATERAL TRADE QUESTIONS AND THE MOST RECENT TRADE  
GROUP TALKS.

APPROVE      DISAPPROVE

(4) BUTZ: US PROPOSAL FOR BILATERAL SOYBEAN GROUP,  
SPECIFIC COMMODITIES, AND GOB RESTRICTIONS ON US PRODUCTS.

APPROVE      DISAPPROVE

(5) SEAMANS: REVIEW OF RESULTS OF NON-NUCLEAR ENERGY  
GROUP MEETINGS AND OF EXPLORATORY TALKS ON ENERGY  
COOPERATION.

APPROVE      DISAPPROVE

7. DRAFTER:ARA/ECA:RELTZ

CONCURRENCES:

S - RWAHERNE

EB :WGIMER

IO:JBAKER

OES:HBENGELSDORF

ROBINSON

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